

# Turnaround Management Association Webinar Program



Wednesday, February 3, 2010, 3:00 p.m. - 4:00 p.m. Eastern  
"Industry Update: What's In Store for the Retail Industry in 2010?"

*Moderator:* Kenneth T. Latz, Conway MacKenzie Inc

*Panel:* Jeffrey C. Bloomberg, Gordon Brothers Group, Joel Glasky, Financo, Inc., Gregg M. Galardi, Skadden, Arps, Slate, Meagher & Flom LLP, David Myles, Boston Apparel Group

Our expert panel of industry participants, capital providers and advisors will review emerging trends in the retail industry and discuss the 2010 outlook. Webinar attendees will be able to:

- Determine how the economic downturn has affected the retail industry and how the 2009 Holiday Season performance compared to analyst expectation and 2008
- Analyze the tactics certain retailers have employed to cope with the effects of the recessionary environment and tight credit markets
- Listen to panelist viewpoints regarding 2010 prospects for the retail industry
- Focus on which categories of retailers are expected to remain vulnerable throughout 2010

## Moderator

**Kenneth T. Latz** is a director with Conway MacKenzie Inc. in their New York office. He has over a decade of experience in turnaround and liquidity crisis management, distressed mergers and acquisitions and the management of under-performing companies. He has acted as advisor to debtor and creditor constituencies in out-of-court restructurings and formal bankruptcy settings in a variety of industries, including automotive, manufacturing, retail, consumer products and distribution. He has also served in various executive management roles for distressed companies including Chief Financial Officer, Corporate Controller and Treasurer.

## Panel

**Jeffrey C. Bloomberg** is a principal and office of the chairman with Gordon Brothers Group. He is an accomplished financial executive and recognized expert in retail mergers and acquisitions. Prior to joining Gordon Brothers Group, he worked in investment banking for nearly twenty years beginning at Lehman Brothers and then serving his final fifteen years on Wall Street with Bear Stearns where he was a General Partner and Senior Managing Director for the Retail and Consumer Products Sectors. In addition, he was a member of Bear Stearns' Valuation Committee. He is a current or former board member of the following public companies: Tweeter Home Entertainment Group, Inc., Nortek, Inc., RHI Entertainment Inc., Duckwall-Alco Stores, Inc. and Asahi-America, Inc.

**Gregg M. Galardi** is a partner with the law offices of Skadden, Arps, Slate, Meagher & Flom in their Wilmington, Delaware office. He has extensive U.S. and international corporate restructuring experience having represented financial service, retail, specialty chemical, construction, environmental, automotive, health care, food service, telecommunication, manufacturing, imaging and engineering companies in their out-of-court restructurings and prepackaged, prenegotiated and traditional Chapter 11 cases. He regularly advises clients regarding multijurisdictional filings, change-of-control transactions, and the complex regulatory, employment, environmental and other issues that confront public and private companies in financial distress.

**Joel Glasky** is the president of Financo Securities, Financo, Inc. He joined Financo in 2007 as Managing Director and head of the Firm's securities division. He brings over 30 years of investment banking experience, most recently at JPMorgan where he held a number of leadership roles, including heading the Private Placement and Ratings Advisory Groups, as well as having previously developed and managed the Firm's High Grade Capital Markets desk. His expertise is centered on the capital markets where he has been engaged in the structuring and placement of a vast array of securities for a broad universe of issuers. He maintains an active dialogue with the institutional investor community that invests in privately placed securities of all types.

**David Myles** is the chief executive officer for Boston Apparel Group. He has over 20 years experience in working with retail organizations across North America and Europe. He has held various executive positions including: CEO, COO, VP of Supply Chain, VP of IT, VP of Stores and General Merchandise Manager. His range of experience spans across many departments including Merchandising, Marketing, Brand Strategy, Product Design and Development, Supply Chain, Store Operations, and Information Technology. His expertise is applying operating strategies to particular business situations and circumstances, while successfully managing revenue growth.